



## When this oilfield services company needed a lift, we put them on our big shoulders.

The owners of an oilfield trucking business located a couple of hours north of Oklahoma City were retiring and while they had a potential buyer, the owners' disorganized accounting practices led to frustrating problems.

### **BIG CHALLENGES**

Business was good for this 25-year-old oilfield services company, but selling it proved difficult.

- The current owners lacked sound records and audited financials
- Traditional lenders and banks were scared off
- The relatively niche market further heightened the financing hurdles

### **BIG SHOULDERS**

At BSC, we're experts in many industries that traditional lenders aren't. Our experience in oilfield services helped us fund a fast and smooth sale.

- We appraised the company's machinery and provided a loan of \$1.5 million
- We brought in a second lender to provide accounts receivable financing
- The loans helped the new owners keep the entire staff of 70+ employees and continue operations uninterrupted

*"Everything was there for the company to be successful except the capital to grow. With Big Shoulders we have what we need."*

Kraig, CFO

When traditional financing sources lead to frustrating dead ends, Big Shoulders Capital can often navigate a path forward. Big Shoulders Capital provides creative liquidity solutions for privately-owned commercial and industrial companies. We invest our own funds, so we aren't subject to fixed timelines. This means we can be patient, flexible and fast. Our solutions have supported thousands of employees in many industries including manufacturing, construction, trucking and oilfield services.

**We back big solutions with unsurpassed creativity and speed. To learn how we can help a business attain the best possible outcome, call us at 224.927.5330.**