



We replaced an uncooperative lender so an aerospace company could soar to greater heights.

Aerospace is a highly competitive environment, where companies require years of development and large capital investments to get off the ground.

BIG CHALLENGES

After years of growth, a SoCal aerospace manufacturer landed a 20-year contract with a major client. Unfortunately, their rapid growth had left them without the working capital they required to fulfill the contract. They needed outside financing, but with significant losses plaguing their balance sheet, securing a traditional loan proved impossible.

- The company needed new equipment, but lacked available liquidity
- An existing equipment loan tied up their collateral, limiting access to the equity in their equipment

BIG SHOULDERS

Our experience in the industry helped us realize this was a big opportunity. We stepped in and:

- Refinanced their existing loans to remove the existing lender
- Provided a term loan (using their equipment as collateral) for working capital to purchase equipment in order to fulfill new contracts
- Helped secure their future, protecting 120 jobs

“Other lenders would have stayed away from this deal. But where they only care about short term financial results, we understand that success takes time. We were comfortable with their collateral, and were confident they would succeed.”

Todd DiBenedetto
President, Big Shoulders Capital

When traditional financing sources lead to frustrating dead ends, Big Shoulders Capital can often navigate a path forward. Big Shoulders Capital provides creative liquidity solutions for privately-owned commercial and industrial companies. We invest our own funds, so we aren't subject to fixed timelines. This means we can be patient, flexible and fast. Our solutions have supported thousands of employees in many industries including manufacturing, construction, trucking and oilfield services.

We back big solutions with creativity, and experience. To learn how we can help a business attain the best possible outcome, call us at 224.927.5330.